## **Partner Selection Checklist**

Your choice in a technology partner is just as important as the technology you've chosen. Below are a few questions to think about when selecting who you'd like to do business with and, more importantly, who you choose to form a long-term relationship with.

Does the partner have experience in my industry?

Do I know anyone who can endorse the partner?

Does the culture of the partner complement our company culture?

Does the partner have a high retention rate?

Can you visit the implementation team in their office?

Does the partner have consultants available in time to meet your deadline?

Are there local consultants available for your implementation?

Is the partner able to host off-site meetings to remove distractions?

Does the partner offer a broad scope of services and flexible delivery?

Does the partner offer in-house, postimplementation support?

Does the partner have a good relationship with NetSuite - are they a Five-Star Partner?

The Vested Group can confidently answer *yes* to all of these questions and more. We'd love to get to know more about you and how you do business. Give us a call or visit us online when you're ready!

the **vested group** 

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